

# CLIENT TESTIMONIALS / AMY DAANE

"We were so thankful to have Amy on our team to help with our most difficult purchase to date! She really listened to our preferences and the type of property that we were looking for, and she worked hard to make sure we landed at a good one for us. We had unique preferences in terms of location, style, set-up, etc., and when she found the right one, she made sure we got it. She managed the trickiness of negotiating, introduced us to good contacts, rushed to the property often to make sure everything went smoothly as could be under the circumstances, and was a great resource.

She is thoughtful and kind and really cares about doing the right thing by her clients. She also values keeping up on the market and the latest options available at the city/county/state level, which is so important. She handled the walk-throughs/inspections/ etc. when we could be there, and made sure we could also meet contractors to talk through our vision for the home. She quarter-backed talking to various other stakeholders including loan/insurance/etc.

She has continued to be a really important resource and help as we are working on its next phase, and is willing to continue to help us even after she has been paid. This continuing support is so valuable to us, and her offer to do so is what made us choose her ahead of some of her peers. We highly recommend Amy!"

### - Kelly Wallis

"Amy was such a joy to work with! She is incredibly prompt, knowledgeable, responsive, trustworthy, and really went out of her way to help us find the perfect home. As an example, when my husband and I couldn't make it to an open house, Amy went in our place and took video footage that she shared with us. She also was very candid when she noticed that I maybe was thinking of settling on a home that really didn't meet our needs; she helped me realize that it really wasn't the perfect house for us but that the perfect house was out there - and indeed it was! Amy seems to have the most up-to-date information on SLO homes in this very competitive housing market, and we recommend her wholeheartedly!"

## - Kelly B

"Amy Daane was the perfect SLO realtor for our relocation from Northern California. She knows the area inside and out, quickly found prospects that matched our style and needs, and helped arrange for needed consultations on the home we ultimately purchased. She was always accessible, always patient, and always professional. She advocated for us well with sellers' agents and worked very well with our finance folks, through what was, at times, a complicated escrow process. We highly recommend her."

### - Gavin Payne & Susan Strachan

"Amy Daane, from beginning to end, was able to seamlessly support the sell of our home. Starting with presale preparation advice, professional marketing, price placement and lasting through escrow Amy was by our side to listen and understand our needs as sellers. Her communication skills and network assisted in navigating our unique challenges. We cannot thank her enough."

### - Matthew and Lisa Haas

"We highly recommend Amy Daane to anyone looking to purchase a home in the SLO area! She provided first rate service, and was very responsive to our needs, including meeting with us over the holidays to accelerate our timeline. As first-time homebuyers, we were thrilled to have Amy guide us through the process. We closed early and it really could not have been any easier to get in our new home! Professional, talented, and a breeze to work with! She kept us up to speed and facilitated getting answers to our questions promptly. This is the person you want helping you find your next house!"

#### - Simon Boone

"My husband and I just moved to San Luis Obispo from Dubai after living there for 4 years. Our only daughter has lived here for the last 9 years, and we visited her every year, and loved it. So, we knew we wanted to make this city our new home. We wanted to find a really knowledgable, detailed, kind, patient, and friendly realtor, who was very familiar with the area. I happened to see Amy Danne's reviews, all with 5 stars and highly commendable praises of her hard work. And we are so very happy to have found her! We can't say enough great things about her. She has made our house hunting as well as the entire process so very smooth, with no stress. She really listens to your needs and really takes the time to help you. She has also given us very good recommendations of other professionals we've requested or needed; like a house inspector, handyman, plumber, attorney, etc. You can't go wrong with having Amy as your realtor. We wish all realtors were this dedicated, and enjoyed this very specialized job and appreciate how important a home purchase is. She certainly does!! A big heartfelt thank you to you, Amy!"

#### - Lynn Smith

"I have had a wonderful experience working with Amy Daane in both buying a house in San Luis Obispo 6 years ago and recently selling the house. I was working mainly from out of the area so it was very helpful that Amy knew the local market inside and out as well as the local contractors. I do not hesitate to recommend Amy as an honest, hardworking professional."

#### - Jerry Condon

"Amy was a great help in pricing, finding buyers, helping with staging, negotiations, finding people to help with repairs, etc. She was tremendous! Thanks Amy for your hard work and patience with all our inane guestions!"

#### - Steve McGhee

"Magnificent! From the first day we met her until closing of Escrow, Amy exceeded our expectations. Her guidance was astute and her integrity refreshing. Her marketing strategy produced a couple of offers within two days of being listed. We accepted an offer within four days of being listed. She quickly resolved all matters that arose, kept the process of selling our property flowing, and Escrow closed on schedule. We are extremely pleased with having selected Amy as our agent. We highly recommend her!"

### - Wendy and Carlos Pozo

"Amy recently handled a very complicated transaction for us involving the purchase of a rural piece of property-where there were lots of issues to resolve. At the same time, she listed and marketed our own home and we had two cash offers within a few weeks (at Christmas time, no less!). In all our years of buying and selling real estate, we have seldom encountered an agent with such a high level of professionalism, tenacity, and integrity. She demonstrates a thorough knowledge of all aspects of the realty business. She is responsive to even the most tedious of the questions and concerns of her clients-doing the necessary research and handling all negotiations with aplomb and the utmost sensitivity. She is a real credit to her profession—we thoroughly enjoyed working with her."

#### - Laura and Richard Vorie

"Amy Daane was the best real estate agent that I have ever worked with, and this is the 10th home that I have owned and sold. Our property was currently being rented and Amy was great at working with the existing tenants and took care of all the challenges of getting the property ready for sale. The sales process was challenging due to a novice buyer and agent on the purchasing side – but Amy worked tirelessly, consistently and extremely competently to deal with numerous challenges that can arise in the complexities of a real estate transaction. Her knowledge and skill as a real estate agent enabled her to outreach to all the key parties on the buyer's side and guide the process to actually close on time, despite some confusion and delays in progress. Amy was always supportive of our best interests as her clients, worked to solve problems as they arose, and always reminded us that we always had the recourse of finding another buyer – should the current offer/deal fall thru. Despite the constant challenges she dealt with on our behalf – Amy was always upbeat and positive about the listing and sales process and was a pleasure to work with. We strongly recommend that you consider working with Amy Daane in your real estate efforts in the San Luis Obispo area."

## - Andy Fessel and Susan Francis

"Working with multiple realtors throughout the years, I can say with certainty that Amy is the best in the business. She works with a sense of urgency and professionalism that provides a level of comfort not always seen in this industry. My wife and I truly think that Amy was the main reason our offer was accepted at our new home. We couldn't be happier, and will be using Amy for all our future deals."

#### - Jadd & Alejandra

"We love AMY!!! For a long time, we been thinking about buying a home. About 4 weeks ago, my current landlord told us the owners wanted to sell the house. I was so stressed. I called Amy up on the phone and she kept me calm, the girl really is wonder women. Nice but aggressive to close the deal. She knows her work and It really pays to have a realtor who can make deals, trust me in this market if you don't have a person that get along with others, you wont get a house. I personally know 3 people through my church that also went after the house, however we got it not them! I really owe Amy my life for saving my family from having really hard times. I was a waitress for 20 years got my degree in photography and i know good customer service and Amy goes above it, course that is her love. She loves what she does and it does not appear like work."

#### - Teresa Vigil

"Amy Daane is a star. She helped us find a place upon returning to the area from abroad. The stress that comes with moving was pacified by her pleasant nature, professionalism, and expertise in every step of the process.

When we first met and the entire time we worked with her, Amy listened to our wants and needs, toured properties for us, took videos of places and gave us knowledge of all the neighborhoods to help us find the best fit. When we came to the area in person, she spent time making sure we saw all the houses that we were even partially interested in, with such patience. Her responsiveness is fast and energy abundant.

Once we found our dream home, she made sure we were well represented by making a good deal that would get us what we wanted, recommended a great loan officer, and was knowledgable about the entire process including the other real estate agents, the inspections, the paperwork etc.

She is a really fun person to be around and when the stress set in, Amy was really patient with us while being a tough cookie on the business side.

We were so happy we got to work with Amy that we have recommended her twice already and would do so again with our friends and family. I hope we get the chance to work with her again!"

#### - Andria & Steve McGhee

"Amy is simply fantastic. She was our agent for both buying and selling. In this tough buyers' market, she helped us successfully purchase our dream home. The sale of our former home couldn't have gone more smoothly. She was easily accessible throughout and attentive to all our questions/concerns. We have recommended Amy to our friends and she will be our first call if we consider buying or selling in the future. She is a superb agent and superb person. Thank you Amy!"

### - Cindy Elliott

"Amy guided us through our first experience with home buying and we can't say enough good things about her. The offer process was super fast and we called her at the last minute to ask her to represent us and she immediately went to work putting the offer together. Her negotiation skills were incredible and she had the experience and savvy that we were hoping to find. Not only did she deal with the seller's broker and our mortgage broker professionally and effectively, but she held our hands through the whole process, teaching us how it all worked along the way, never losing patience with our many questions. She was super responsive any time we needed to contact her as well. We would recommend Amy to anyone in a heartbeat!"

#### - Amy McKay

"We had an exceptional home buying experience with the help and guidance of Amy Daane. Buying a home in SLO long distance from Texas meant we needed an experienced, knowledgeable professional that we could trust to be our advocate and guide us through the process. Amy more than delivered. From our very first conference call, to closing on the house, she kept us informed through every step of selecting and buying our home. Amy was great about accommodating us during our busy and restrictive schedules. Her knowledge, attention to detail, and follow through, combined with an easy communication style ensured that we always received timely answers to our questions. If you're looking for a true real estate professional look no further than Amy Daane."

#### - Michael & Mary Johnson

"Amy is absolutely amazing! She went out of her way to make sure our every question, need, or concern was addressed and taken care of. We had an extremely tight time frame to get the deal done. In two weeks we had to sell our home in Southern California in order to get our home in SLO. Our home down south fell out of escrow twice! Needless to say, it was an emotional roller coaster. Amy was with us every step of the way! She fought for us, empathized with us, encouraged us, and never gave up (even though we felt like it). She went above and beyond her role as realtor. Eventually, she got involved with the deal down in Southern California, where she had connections, and was able to speed things up down there. She also had connections with the selling realtor of the house we were buying, and was able to buy us more time. If it was not for Amy, I don't believe the deal would have happened! She was our biggest advocate through the whole process and her attention to detail was impressive. If you are in need of realtor, look no further than Amy Daane!"

## - Joel & Kristi Drenckpohl

"My experiences working with Amy have been fantastic. I have both bought and sold my home through Amy and wouldn't use anyone else. While making a quick career move I needed to sell my home and move out of state quickly. The housing market was moving into a lull point during the Holidays where houses weren't moving as quickly or for as competitive of prices, and Amy suggested I rent my house for six months and put it back on the market in the spring. Amy not only found great tenants for me but helped me set up the six month lease. I collected rent that more than covered my mortgage for five months and in the spring sold my home for a very competitive price. Amy is awesome!"

#### - Andrew Pease

"We used Amy Daane as our realtor and she was awesome to work with. She went above and beyond and stuck it out with us through our months long search. She was always positive, thorough and a wealth of knowledge. We recommend Amy without hesitation. She honestly took the frustration and stress out of the home buying experience. She made us feel like we were her only clients. We cannot say enough nice things about her. If you're in the market for a realtor, go with Amy. She's a safe bet:)"

### - Lisa and Kurt Winter

"Working with Amy was such a great experience for my husband and I. We didn't live in the area and she made everything very convenient for us! It felt like we were dealing with a really good friend and not a Realtor. I refer everyone I know to Amy if they are in the market for a home in San Luis!"

### - Bridget and Todd Neves

I have had the privilege and pleasure of working with Amy Daane in the Real Estate Industry for the past 3 years. I have been in the industry over 30 years and Amy is a true professional. When I am involved in a transaction with Amy I know she will be engaged in all aspects to insure a successful transaction for all parties. With my role in real estate transactions I always love working with Amy because she communicates with a positive, kind and gracious manner and for me that goes a very long way.

- Yolanda Whisenand - Sr. Escrow Officer, FIRST AMERICAN TITLE COMPANY / SLO

"We recommend Amy to anyone but especially if you have the extra fun of moving with kids. She was amazing at adding to the excitement and not the stress."

## - Chance Hoellwarth & Amy Robbins

"Amy, you are one of those rare people that are perfectly described by the word "excellent." Amy turned what we had anticipated would be a nightmare scenario into a smooth, anxiety free, experience. Wow, what a relief, we were really dreading the whole thing and you made it easy and fun. It is with great pleasure that I recommend Amy Daane of Haven Properties to anyone who needs real estate services."

#### - Daniel Schuster

"What can I say about Amy Daane, beyond the fact that she is just an amazing and caring person she is also hardworking, dedicated, extremely honest, and just an extraordinary person inside and out. She is not afraid to dig in and work hard to make sure all our needs were met. On many occasions she went that extra mile to make sure we were taken care of. I just couldn't get over how professional she was throughout the whole process and her friendly and courteous attitude brightened my day every time we talked or met. I firmly believe that she has the best interest at heart for all her clients, with us she definitely made us like we were number one and always gave us her complete undivided attention. She walked us through the entire process carefully explaining every step of the way making sure we fully understood what was going on. She updated us daily of any new homes put on the market and was spot on with which homes she thought would be good for us. Also making appointments for showings was such an easy and welcoming process, she made herself available at any time of the day which accommodated our busy and crazy schedule which was a blessing. Her quick reply's whether it was by email, text, or phone was lightning quick which was a nice surprise since it seems everyone else in the world takes at least one day to process a response. Amy is such a beautiful, fun loving, professional, and outgoing individual there really is no one better than her!!

So if you need help finding your dream house or selling the one you have to afford that dream house call Amy, there is really no one else I would want to deal with!!!"

## - Kymberly Sulamo & Michael Kast

"Amy Daane has exceeded our every expectation as a real estate agent, both in buying and selling homes in San Luis Obispo. Her communications skills, her genuine empathy, her professional experience, and her willingness to facilitate every facet of a stressful process are truly exceptional. We recommend her without hesitation to anyone considering buying or selling property in the area."

#### - Eric and Sharon Darnton

"We have nothing but great things to say about Amy. We are 200 miles away, so we had to rely on her a lot, and she never let us down, always exceeding our expectations! Amy has always gone out of her way to get us information or answer questions, and when she found us the right property, she made the whole process simple, enjoyable, and stress free. Amy has always been there for us, looking out for our interests every step of the way. She really cares that her clients are satisfied. We could not have found a better, more knowledgeable, hardworking, trustworthy, and positive agent. Now that the sale is closed, we miss that we will not be working with her. I would recommend Amy to anybody, without hesitation."

#### - Rob and Margarita Re

"Recently Amy helped us find a rental property in the competitive Cal Poly market. With her experience and personal knowledge of the rental market we were able to find the perfect place which will require little maintenance and upkeep as well as getting us a price well under asking price. We were impressed in all aspects especially with her attentiveness to detail and responsiveness to our needs. It was nice to know that Amy was working for us rather then just trying to close a deal. I would highly recommend her to anyone looking for a home in San Luis Obispo."

#### - Eric Ellis

"Thank you Amy for your patience and kindness during such an important step in our life. While selling our home your knowledge, immediate follow through and professional guidance cannot be understated. Every step was just as important as the next and not once did you let us down. We are confident you will find a home for our son as well knowing he is in good hands."

#### - Gina and Bill McKee

"I cannot say enough positive words about Amy. She has gone above and beyond for our family. I stumbled across Amy's name while searching for rental properties in the Bishops Peak area. I called her and she did not hesitate for a second in helping is with a rental, versus a purchase. We were moving from Washington state, so she willingly viewed the property for us, as well as giving us her expert advice about the area. She was always available to answer all of my questions. There is no way we could have secured our home, from afar, without Amy's help. She knew our priorities, and she made sure those needs were met. There is no question that we will be working with Amy when we are ready to buy. I know every need that we have will be taken care of. We can't thank her enough for her expertise and generosity in all she has done for us.

### - Mark and Amy Templin

"I just sold a home with Haven Properties and the experience was made so simple with Amy Daane as my real estate agent. She walked me through all the paperwork, answered all questions in a manner that made everything easy to understand and returned every phone call immediately. Excellent service...she gets my recommendation!"

### - Nina Fay Chapman

"We were recommended to contact Amy by a friend who has lots of experience from realtors in town. Amy is everything you would wish for in a realtor. Smart, fast, quick minded, devoted, and has great knowledge. When we asked her to represent us buying and selling, Amy promised to be on top of everything, we had high expectations and demands, and she didn't let us down on one single thing. Everything worked out perfectly, and now that this exciting action is over, we miss Amy a lot. It's like we feel like selling and buying again just to be able to have Amy around us again!"

## - Lena & Johan Skvagerson

"Working with Amy has been a genuine pleasure. She made a personal connection with each and every member of our family. She made it a priority to get to know us and understand our needs and desires in a home. Amy's professionalism, work ethic and enthusiasm made selling our current home and purchasing our new home a smooth and exciting experience. She went above and beyond to walk us through each step of the process, making herself available to handle every detail on our behalf so that we could focus our attention on our family and our move."

### - Karen and Shawn Reed

"For being a first time home buyer Amy made my experience as easy as possible! She knows everything there is to know about the area and her field. Amy worked tirelessly to find the property that best suited me and my needs. She walked me through the whole process and I never felt out-of-the-loop or overwhelmed. I feel SO lucky that I found her!"

#### - Kristina Condon-Sherwood

"Working with Amy was a great experience, her attention to detail and passion for her work was prevalent throughout my search and resulted with finding the perfect house for me. I highly recommend Amy for any of your real estate needs."

#### - Andrew Pease

"Honesty, integrity, compassion, hard-working, ethical, and going-the-distance to get the job done correctly......these are the outstanding traits that Amy provided us as we sold our house. At the beginning she took the time to really understand our interests, needs and constraints, and provided us excellent representation based on this information. We could always count on her to give us good honest information and advice as we went through the process. In the end, she went the extra distance and even gave of herself and family to help close the sale. We were very impressed with her work ethic and can-do attitude. We highly recommend her."

### - Bill & Yvonne Hoffmann

"After speaking with and investigating several agents as we considered selling our rental property, we decided on Amy Daane with Haven Properties. Her expertise seemed apparent, her outlined approach seemed right and in agreement with our ideas, and, most of all, her warm, eager and friendly personality was most appealing. She started working that minute and put forth 101% effort until the job was done - less than a month later. She handled every detail of preparing the place for sale, and we had an offer the night before the agent's open house. We accepted, and we closed by Friday - four days later! We could not have been more satisfied. Thank you Amy."

#### - Norine and Delvis Fernandez

"Thank you for doing such a professional job, Amy. We appreciate all of your hard work."

## - Clay and Sandi Cigg

"My husband and I contacted Amy when we were considering retiring to the San Luis Obispo area. Amy was always patient and took the time to enthusiastically explain what the different areas have to offer from Atascadero to Los Osos from Paso Robles to Arroyo Grande. She truly loves her job not only in regards to being a people person, knowing the homes and neighborhoods, but she's also well versed in all the recreational and cultural activities the central coast has to offer. She never comes on strong and let's her clients navigate the territory at their own pace. We highly recommend Amy for anyone looking to move to SLO or the surrounding areas for young families as well as retirees and everyone in between."

### - Bonnie & Doug Shepard

"Amy is extremely knowledgeable, responsive, communicates well, and just was overall pleasure to work with. She understood our goals and worked tirelessly to help us achieve them. Amy was recommended to us by multiple parties and we don't hesitate to pass on her information to friends & family. She deserves the highest recommendation."

#### - Taylor Smith & Jessica Kacazorowski

"Amy was fantastic to work with and gave me a lot of great information as a new home buyer. She was courteous, professional, and very willing to help find me a place that I was happy with. I am very pleased with the home I found."

### - Timothy Biggs

"Hello Amy, we are within a day or two of closing the sale and we want to say we feel so fortunate that we responded to your mailer last year when we were getting ready to prepare the house for going on the market. You have been the ideal realtor for Cal Poly parents who have purchased a property for their student to live in and property manage. With your help this venture has been a great success for our family. We live out of state and needed your support and assistance working with our son and student tenants while preparing the house for going on the market, for photos for the Listing, the Broker's Tour, Open House, Inspection and Appraisal. We were very pleased with every professional you recommended: the Pest Inspector, Plumber, Landscaping Contractor and Construction Contractor.

"We consider you a specialist in selling a home occupied by college students. We would not hesitate to recommend you to other parents considering a sale. The young men in the house agree. After a wonderful 6 month working relationship, we are going to miss you!"

## - Dr. Ted and Alice Taylor

"Working with Amy has been a pleasure from beginning to end. We interviewed several agents to list our home, and found her to be the most professional, informative and correct on her assessment of the value of our home. There were many things to be done, and Amy helped us every step of the way. It almost became a joke because any time we needed something, we would say, "Let's call Amy!" She was available, honored our many requests, and we believe that she got us a very good price. Thank you, Amy."

### - Marty and Dan Babcock

"Dear Amy, here it is Sunday and I am just getting around to Thanking You for all that you have done for me over the past few months. I sincerely appreciate all your hard word and efforts in making all of this happen. It is still hard to believe that I am actually going to be leaving here after all of these years but, you have given me the courage to move on in life. I truly Thank You for that. I also want to Thank you for the contribution of helping me to buy a new washer and dryer. You will always be my friend and know I will tell everyone I come in contact about how great you are, so be sure I get some of your cards when you are in the area again. Thank you so much Amy. I could and would have never done this without YOU!!!! Big hugs."

## - Delberta Meyer

"Working with Amy made our transaction easy. Clear communication and timely responses set the tone for a successful deal with both sides feeling comfortable and happy in the end."

## - Bruce Freeberg - Patterson Realty, SLO

"Amy was incredibly patient with us as we took awhile to find that perfect house. And she found us that perfect house. She took my countless phone calls while she was out of the country, letting it ring a maximum of 2 times before she picked up ready to work for us (in the middle of the night, wherever she was). Sorry Amy! Amy is a pro who knows her market and can always weigh in with great advice, taking out the emotion when a potential deal didn't seem right to her. Amy's strength(s) are finding you the perfect house (even if it takes awhile), and making the transaction painless. We will use Amy again and again."

#### - Kurt Winter

"I was a first time home buyer in San Luis Obispo, CA and was referred to Amy Daane through a mutual friend. She had a great knowledge of the surrounding area and knew exactly what I was looking for. She was very responsive to my needs and was always available when I needed her to be. She is tenacious during negotiations and very meticulous! Anyone looking to purchase a home would be lucky to work Amy."

#### - Kevin Wiesman

"Amy guided us through our first experience with home buying and we can't say enough good things about her. The offer process was super fast and we called her at the last minute to ask her to represent us and she immediately went to work putting the offer together. Her negotiation skills were incredible and she had the experience and savvy that we were hoping to find. Not only did she deal with the seller's broker and our mortgage broker professionally and effectively, but she held our hands through the whole process, teaching us how it all worked along the way, never losing patience with our many questions. She was super responsive any time we needed to contact her as well. We would recommend Amy to anyone in a heartbeat!"

### - Amy McKay

"We recently moved from the Bay Area to San Luis Obispo County...Amy was amazing in helping us find a beautiful home in a very short period of time. She is great to work with and goes way out of her way to make it all so much easier. She found homes for others in our family, too and we are all very happy with the outcome."

#### - Matt McGhee

"Amy did an outstanding job as our buyers' agent. We knew that we selected a top-quality agent from our very first conversation with her. Amy is professional and wonderful to work with. She earned our confidence and trust by helping us navigate through the details and complexities that are inherent in all real estate transactions. Amy leveraged her experience, local market knowledge, and interpersonal skills to ensure that our home purchase went smoothly from start to finish."

#### - Diane and Steve Kalsman

"Amy is a true professional in her field, she returned our calls promptly and was available to show us the properties in a timely manner. Went the extra mile with the negotiation process and got us a great deal. Explained and gave us updates with every step of the way and connected us to a great list of professionals for our loan and escrow needs. We have been looking for 2 years and finally found an agent that cared enough to look for us. I highly recommend Amy for your real estate needs."

#### - M & M Ginkel

"Working with Amy Daane and The Avenue to purchase our new home was a dream experience. Amy was always quick to respond to any issues or questions we had in addition to being happy to help resolve a situation whenever one arose. She was clear in what was needed and expected from us as buyers and always operated with our best interest at heart. Her positive attitude and sunny disposition is second to none- our young children even enjoyed the time they spent with Amy during our escrow process! If you're looking for a top notch real estate agent- Amy Daane cannot be beat!"

#### - Beth Henard

"My mom & I engaged Amy Daane to sell her home. My mom's not the easiest 77-year old lady in the world to deal with, but from beginning to end of the transaction, Amy was extremely kind, clear, and patient with her, which I genuinely appreciated. Amy was extremely communicative with me, keeping me up to date on what I/we needed to know, and standing up for us at the right times. I truly felt that she always had our best interest at heart when dealing with other parties. Thank you, Amy. Couldn't have done this highly time-sensitive trifecta (at the same time, I was selling my home in other county, and purchasing another for all of us to live in) without your amazing work."

## - Kathryn Pernet

"Amy Daane, an owner/Partner at The Avenue Central Coast Realty did a great job marketing and staying persistent in a slow and unique market. She and her staff's knowledge of the area and their marketing prowess is amazing. Not only the videos and marketing materials but the extensive social marketing network helped immensely. Amy also referred us to Boutique Realtors to contact in the various markets we were interested in on the East Coast. Amy and Mukta were ever present throughout the process!"

### - Bruce & Sandy Brandenburg

"We recently bought and sold a home with Amy Daane at our side and we truly believe that we could not have made it happen without her. Her professionalism, expertise, and kindness to our family did not go un-noticed during a sensitive but exciting time. If we had to go through this process again, we would use Amy for sure!"

#### - Michelle O.

"I recently purchased a home thanks to the wonderful assistance of Amy. This complicated journey was made fun and interesting thanks to her knowledge and experience in the real estate market. Her attention to details, hard-working and dedicated personality facilitated the finding and purchase/closure of a beautiful home in less than 30 days. A remarkable feat in light of this happening right before Christmas. I highly recommend her. You will not be disappointed. Happy hunting!"

## - Camille Washowich

"This is the second time we've used Amy at The Avenue for purchasing a home. We really put her to work this time around, as my wife and I have been searching for a rental property for nearly a year. Amy worked diligently to not only send us listings and respond to myriad questions, but also to research and provide valuable information as it relates to landlord responsibilities. Amy's customer service, follow up and accessibility really set her apart from other realtors in the area. She genuinely cares about her clients and takes the time to listen and learn about our wants and needs. We won't use anyone other than Amy, and you shouldn't either!"

#### - Jadd M.

"Amy Daane was such a pleasure to work with. She is Well informed and has years of experience and connections in our community. Easy to communicate with and accessible. She listened well to our needs and wants as a first time home buyer, walking us through the process. She was very quick in getting the escrow process moving which is what we needed to get our dream home and was even able to close early. She directed us in getting the best loan possible which saved us money. She loves her job and it comes through in such incredible passion in finding families like ours the perfect home. She appealed to me as a mother and took time to get to know us and our kids. We are very grateful for her expertise and would use her again in a heartbeat."

## - Nicole Cathy

"We have had the pleasure of working with Amy as both buyers and sellers. She is a true advocate her clients. As a buyer she helped us negotiate a fantastic deal and connected us with a great home inspector. As a seller, her marketing skills and robust networking resulted in us having our home under contract in 3 days. She is accessible, super intelligent and personable. Without question, we will rely on her skills again in the future. 5 stars isn't enough."

### - Cindy Elliott

"We strongly recommend working with Amy. Her creativity and resources are extremely effective assets. She was able to position our very unique property in such a way that buyers were drawn to it, and we were then able to complete our transaction without drama or stress."

### - Russ Charvonia

"Amy was great! We happen to stumble across her after calling on another property. We mentioned what we were looking for and she suggested another property she believed was ripe for an opportunity. After some negotiating, we got the seller down well below list and closed after an....interesting escrow. It's a bit complicated how things unfolded but she handled it like a pro. Would definitely use her services again."

### - Chase Morgan

"We worked with Amy from out of town, and it was so easy! She was great at communicating with us and always prompt on responses. As soon as we did get the chance to meet up, I was instantly comfortable in knowing that she got what we were looking for in a property and went above and beyond to help us find it and make sure we were competitive in our offer. A true pleasure to work with."

#### - Ashli and Brandon

"Simply the best!! That's all we can say about our experience working with Amy. We recently decided to sell our home and knew Amy would be our choice of agent to represent us. She came highly recommended, and ended up far exceeding our expectations. From the first meeting to the close of escrow she was there for us communicating, reassuring, and encouraging us throughout the process. Amy's local knowledge, real estate experience, integrity, people skills, and just plain positivity are true assets for anyone looking to buy or sell a home. We would 100% choose her as our agent in the future. Her marketing and staging are also a cut above the rest and we really believe that helped lead to our home selling so quickly."

### - Ry Plakias

"Amy is quite simply the best! She made selling our house completely stress free which is amazing since we live 200 miles away! She is super knowledgeable on pricing and where to allocate resources to get it ready to sell. Within a week we had multiple full price offers and a smooth closing which says a lot during these chaotic times. She is super responsive, very pleasant and professional, goes over and beyond! Everything from the photos to her advice, she really provides a "top shelf" experience! We are very grateful!"

# - Katie and Henry Johnson

"It's good that most real estate agents are outgoing, friendly and optimistic. What's even better is when they are also whip-smart, collaborative, strategic, and not afraid to "speak truth" when necessary. Amy Daane proved to be the whole package.

We interviewed real estate agents prior to choosing Amy to represent our beloved home, which we owned for 32+ years. While we did not know her at all prior to our first meeting, we connected with Amy right away. We were prepared with a long list of questions which she fielded expertly. Her experience and knowledge were very apparent.

Amy has a relationship with a wide network of trades people and others important to a home sale (e.g., stagers) and once we vacated our house, she was a heat seeking missile in lining up work to prepare for the sales process. No time was wasted.

While the actual sale moved fast, too, we did hit one big bump along the way. Amy was excellent in navigating through the challenge, giving us her best advice and keeping all parties constructively in the game, including the buyer's agent and the buyers. She toggled expertly among the various players, including some technical professionals who needed to be engaged to help us resolve the issue successfully.

While Amy has excellent support staff to handle certain facets of a sale (e.g., transfer of a solar lease), throughout the entire process our relationship was directly with Amy: in person and through email and text messaging. She is very communicative and responsive.

We could not be happier with our choice to have Amy represent us in selling the home that we loved for so many years and that meant so much to our family. She gave us the expertise and support that we needed every step of the way.

We highly recommend Amy Daane!"

- Katie and Henry Johnson

"Adept, Admirable, Amenable, Awesome, Amazing Amy! I have worked with many realtors over the years, and Amy is the best of the best. Great follow through, kind, organized, knowledgeable, thorough, professional - Amazing Amy really came through for me and helped me get the right house at the right price. Her whole team are consummate professionals and made the homebuying process as easy as it can be - plus it was fun! Thank you, Amy and team, for all you do."

- Judy Y.



