

# **CLIENT TESTIMONIALS / AMY DAANE**

(listed oldest to most recent)

 $\star \star \star \star \star \star \star \star \star \star$  "My husband and I LOVED working with Amy at Avenue Central Coast Realty. She knows the ins and outs of the business, she's a great communicator, she's always available, and she has many connections that helped make things smooth for us. Amy fought for us to help us get our house and we would recommend working with her."

- Kathleen & Zach Hetrick, SLO

 $\star \star \star \star \star \star$  "We were so thankful to have Amy on our team to help with our most difficult purchase to date! She really listened to our preferences and the type of property that we were looking for, and she worked hard to make sure we landed at a good one for us. We had unique preferences in terms of location, style, set-up, etc., and when she found the right one, she made sure we got it. She managed the trickiness of negotiating, introduced us to good contacts, rushed to the property often to make sure everything went smoothly as could be under the circumstances, and was a great resource.

She is thoughtful and kind and really cares about doing the right thing by her clients. She also values keeping up on the market and the latest options available at the city/county/state level, which is so important. She handled the walk-throughs/inspections/etc. when we could be there, and made sure we could also meet contractors to talk through our vision for the home. She quarterbacked talking to various other stakeholders including loan/insurance/etc.

She has continued to be a really important resource and help as we are working on its next phase, and is willing to continue to help us even after she has been paid. This continuing support is so valuable to us, and her offer to do so is what made us choose her ahead of some of her peers. We highly recommend Amy!"

# - Kelly Wallis

 $\star \star \star \star \star \star \star$  "Amy was such a joy to work with! She is incredibly prompt, knowledgeable, responsive, trustworthy, and really went out of her way to help us find the perfect home. As an example, when my husband and I couldn't make it to an open house, Amy went in our place and took video footage that she shared with us. She also was very candid when she noticed that I maybe was thinking of settling on a home that really didn't meet our needs; she helped me realize that it really wasn't the perfect house for us but that the perfect house was out there - and indeed it was! Amy seems to have the most up-to-date information on SLO homes in this very competitive housing market, and we recommend her wholeheartedly!"

- Kelly Bennion

 $\star \star \star \star \star \star \star \star$  "Amy Daane was the perfect SLO realtor for our relocation from Northern California. She knows the area inside and out, quickly found prospects that matched our style and needs, and helped arrange for needed consultations on the home we ultimately purchased. She was always accessible, always patient, and always professional. She advocated for us well with sellers' agents and worked very well with our finance folks, through what was, at times, a complicated escrow process. We highly recommend her."

# - Gavin Payne & Susan Strachan

 $\star \star \star \star \star \star$  "Amy Daane, from beginning to end, was able to seamlessly support the sell of our home. Starting with presale preparation advice, professional marketing, price placement and lasting through escrow Amy was by our side to listen and understand our needs as sellers. Her communication skills and network assisted in navigating our unique challenges. We cannot thank her enough."

# - Matthew and Lisa Haas

 $\star \star \star \star \star \star$  "We highly recommend Amy Daane to anyone looking to purchase a home in the SLO area! She provided first rate service, and was very responsive to our needs, including meeting with us over the holidays to accelerate our timeline. As first-time homebuyers, we were thrilled to have Amy guide us through the process. We closed early and it really could not have been any easier to get in our new home! Professional, talented, and a breeze to work with! She kept us up to speed and facilitated getting answers to our questions promptly. This is the person you want helping you find your next house! "

### - Simon Boone

\*\*\*\*\* "My husband and I just moved to San Luis Obispo from Dubai after living there for 4 years. Our only daughter has lived here for the last 9 years, and we visited her every year, and loved it. So, we knew we wanted to make this city our new home. We wanted to find a really knowledgable, detailed, kind, patient, and friendly realtor, who was very familiar with the area. I happened to see Amy Danne's reviews, all with 5 stars and highly commendable praises of her hard work. And we are so very happy to have found her! We can't say enough great things about her. She has made our house hunting as well as the entire process so very smooth, with no stress. She really listens to your needes and really takes the time to help you. She has also given us very good recommendations of other professionals we've requested or needed; like a house inspector, handyman, plumber, attorney, etc. You can't go wrong with having Amy as your realtor. We wish all realtors were this dedicated, and enjoyed this very specialized job and appreciate how important a home purchase is. She certainly does!! A big heartfelt thank you to you, Amy!"

### - Lynn Smith

 $\star \star \star \star \star \star \star$  "I have had a wonderful experience working with Amy Daane in both buying a house in San Luis Obispo 6 years ago and recently selling the house. I was working mainly from out of the area so it was very helpful that Amy knew the local market inside and out as well as the local contractors. I do not hesitate to recommend Amy as an honest, hardworking professional."

#### - Jerry Condon

 $\star$   $\star$   $\star$   $\star$  "Amy was a great help in pricing, finding buyers, helping with staging, negotiations, finding people to help with repairs, etc. She was tremendous! Thanks Amy for your hard work and patience with all our inane questions!"

#### - Steve McGhee

 $\star \star \star \star \star \star$  "Magnificent! From the first day we met her until closing of Escrow, Amy exceeded our expectations. Her guidance was astute and her integrity refreshing. Her marketing strategy produced a couple of offers within two days of being listed. We accepted an offer within four days of being listed. She quickly resolved all matters that arose, kept the process of selling our property flowing, and Escrow closed on schedule. We are extremely pleased with having selected Amy as our agent. We highly recommend her!"

#### - Wendy and Carlos Pozo

 $\star \star \star \star \star \star$  "Amy recently handled a very complicated transaction for us involving the purchase of a rural piece of property-where there were lots of issues to resolve. At the same time, she listed and marketed our own home and we had two cash offers within a few weeks (at Christmas time, no less!). In all our years of buying and selling real estate, we have seldom encountered an agent with such a high level of professionalism, tenacity, and integrity. She demonstrates a thorough knowledge of all aspects of the realty business. She is responsive to even the most tedious of the questions and concerns of her clients-doing the necessary research and handling all negotiations with aplomb and the utmost sensitivity. She is a real credit to her profession—we thoroughly enjoyed working with her."

### - Laura and Richard Vorie

\*\*\*\*\* "Amy Daane was the best real estate agent that I have ever worked with, and this is the 10th home that I have owned and sold. Our property was currently being rented and Amy was great at working with the existing tenants and took care of all the challenges of getting the property ready for sale. The sales process was challenging due to a novice buyer and agent on the purchasing side – but Amy worked tirelessly, consistently and extremely competently to deal with numerous challenges that can arise in the complexities of a real estate transaction. Her knowledge and skill as a real estate agent enabled her to outreach to all the key parties on the buyer's side and guide the process to actually close on time, despite some confusion and delays in progress. Amy was always supportive of our best interests as her clients, worked to solve problems as they arose, and always reminded us that we always had the recourse of finding another buyer – should the current offer/deal fall thru. Despite the constant challenges she dealt with on our behalf – Amy was always upbeat and positive about the listing and sales process and was a pleasure to work with. We strongly recommend that you consider working with Amy Daane in your real estate efforts in the San Luis Obispo area."

#### - Andy Fessel and Susan Francis

 $\star \star \star \star \star \star$  "Working with multiple realtors throughout the years, I can say with certainty that Amy is the best in the business. She works with a sense of urgency and professionalism that provides a level of comfort not always seen in this industry. My wife and I truly think that Amy was the main reason our offer was accepted at our new home. We couldn't be happier, and will be using Amy for all our future deals."

### - Jadd & Alejandra

\*\*\*\* "We love AMY!!! For a long time, we been thinking about buying a home. About 4 weeks ago, my current landlord told us the owners wanted to sell the house. I was so stressed. I called Amy up on the phone and she kept me calm, the girl really is wonder women. Nice but aggressive to close the deal. She knows her work and It really pays to have a realtor who can make deals, trust me in this market if you don't have a person that get along with others, you wont get a house. I personally know 3 people through my church that also went after the house, however we got it not them! I really owe Amy my life for saving my family from having really hard times. I was a waitress for 20 years got my degree in photography and i know good customer service and Amy goes above it, course that is her love. She loves what she does and it does not appear like work."

### - Teresa Vigil

 $\star \star \star \star \star \star$  "Amy Daane is a star. She helped us find a place upon returning to the area from abroad. The stress that comes with moving was pacified by her pleasant nature, professionalism, and expertise in every step of the process.

When we first met and the entire time we worked with her, Amy listened to our wants and needs, toured properties for us, took videos of places and gave us knowledge of all the neighborhoods to help us find the best fit. When we came to the area in person, she spent time making sure we saw all the houses that we were even partially interested in, with such patience. Her responsiveness is fast and energy abundant.

Once we found our dream home, she made sure we were well represented by making a good deal that would get us what we wanted, recommended a great loan officer, and was knowledgable about the entire process including the other real estate agents, the inspections, the paperwork etc.

She is a really fun person to be around and when the stress set in, Amy was really patient with us while being a tough cookie on the business side.

We were so happy we got to work with Amy that we have recommended her twice already and would do so again with our friends and family. I hope we get the chance to work with her again!"

# - Andria & Steve McGhee

 $\star \star \star \star \star \star \star$  "Amy is simply fantastic. She was our agent for both buying and selling. In this tough buyers' market, she helped us successfully purchase our dream home. The sale of our former home couldn't have gone more smoothly. She was easily accessible throughout and attentive to all our questions/concerns. We have recommended Amy to our friends and she will be our first call if we consider buying or selling in the future. She is a superb agent and superb person. Thank you Amy!"

### - Cindy Elliott

#### - Amy McKay

 $\star \star \star \star \star$  "We had an exceptional home buying experience with the help and guidance of Amy Daane. Buying a home in SLO long distance from Texas meant we needed an experienced, knowledgeable professional that we could trust to be our advocate and guide us through the process. Amy more than delivered. From our very first conference call, to closing on the house, she kept us informed through every step of selecting and buying our home. Amy was great about accommodating us during our busy and restrictive schedules. Her knowledge, attention to detail, and follow through, combined with an easy communication style ensured that we always received timely answers to our questions. If you're looking for a true real estate professional look no further than Amy Daane."

- Michael & Mary Johnson

\*\*\*\* "Amy is absolutely amazing! She went out of her way to make sure our every question, need, or concern was addressed and taken care of. We had an extremely tight time frame to get the deal done. In two weeks we had to sell our home in Southern California in order to get our home in SLO. Our home down south fell out of escrow twice! Needless to say, it was an emotional roller coaster. Amy was with us every step of the way! She fought for us, empathized with us, encouraged us, and never gave up (even though we felt like it). She went above and beyond her role as realtor. Eventually, she got involved with the deal down in Southern California, where she had connections, and was able to speed things up down there. She also had connections with the selling realtor of the house we were buying, and was able to buy us more time. If it was not for Amy, I don't believe the deal would have happened! She was our biggest advocate through the whole process and her attention to detail was impressive. If you are in need of realtor, look no further than Amy Daane!"

### - Joel & Kristi Drenckpohl

- Andrew Pease

 $\star \star \star \star \star \star$  "We used Amy Daane as our realtor and she was awesome to work with. She went above and beyond and stuck it out with us through our months long search. She was always positive, thorough and a wealth of knowledge. We recommend Amy without hesitation. She honestly took the frustration and stress out of the home buying experience. She made us feel like we were her only clients. We cannot say enough nice things about her. If you're in the market for a realtor, go with Amy. She's a safe bet:)"

# - Lisa and Kurt Winter

★★★★★ "Working with Amy was such a great experience for my husband and I. We didn't live in the area and she made everything very convenient for us! It felt like we were dealing with a really good friend and not a Realtor. I refer everyone I know to Amy if they are in the market for a home in San Luis!"

### - Bridget and Todd Neves

 $\star \star \star \star \star \star \star$  "I have had the privilege and pleasure of working with Amy Daane in the Real Estate Industry for the past 3 years. I have been in the industry over 30 years and Amy is a true professional. When I am involved in a transaction with Amy I know she will be engaged in all aspects to insure a successful transaction for all parties. With my role in real estate transactions I always love working with Amy because she communicates with a positive, kind and gracious manner and for me that goes a very long way."

- Yolanda Whisenand - Sr. Escrow Officer, FIRST AMERICAN TITLE COMPANY / SLO

 $\star \star \star \star \star \star \star$  "We recommend Amy to anyone but especially if you have the extra fun of moving with kids. She was amazing at adding to the excitement and not the stress."

- Chance Hoellwarth & Amy Robbins

 $\star \star \star \star \star \star \star$  "Amy, you are one of those rare people that are perfectly described by the word "excellent." Amy turned what we had anticipated would be a nightmare scenario into a smooth, anxiety free, experience. Wow, what a relief, we were really dreading the whole thing and you made it easy and fun. It is with great pleasure that I recommend Amy Daane of Haven Properties to anyone who needs real estate services."

### - Daniel Schuster

\*\*\*\*\* "What can I say about Amy Daane, beyond the fact that she is just an amazing and caring person she is also hardworking, dedicated, extremely honest, and just an extraordinary person inside and out. She is not afraid to dig in and work hard to make sure all our needs were met. On many occasions she went that extra mile to make sure we were taken care of. I just couldn't get over how professional she was throughout the whole process and her friendly and courteous attitude brightened my day every time we talked or met. I firmly believe that she has the best interest at heart for all her clients, with us she definitely made us like we were number one and always gave us her complete undivided attention. She walked us through the entire process carefully explaining every step of the way making sure we fully understood what was going on. She updated us daily of any new homes put on the market and was spot on with which homes she thought would be good for us. Also making appointments for showings was such an easy and welcoming process, she made herself available at any time of the day which accommodated our busy and crazy schedule which was a blessing. Her quick reply's whether it was by email, text, or phone was lightning quick which was a nice surprise since it seems everyone else in the world takes at least one day to process a response. Amy is such a beautiful, fun loving, professional, and outgoing individual there really is no one better than her!!

So if you need help finding your dream house or selling the one you have to afford that dream house call Amy, there is really no one else I would want to deal with!!!"

# - Kymberly Sulamo & Michael Kast

 $\star \star \star \star \star \star \star$  "Amy Daane has exceeded our every expectation as a real estate agent, both in buying and selling homes in San Luis Obispo. Her communications skills, her genuine empathy, her professional experience, and her willingness to facilitate every facet of a stressful process are truly exceptional. We recommend her without hesitation to anyone considering buying or selling property in the area."

# - Eric and Sharon Darnton

\*\*\*\*\* "We have nothing but great things to say about Amy. We are 200 miles away, so we had to rely on her a lot, and she never let us down, always exceeding our expectations! Amy has always gone out of her way to get us information or answer questions, and when she found us the right property, she made the whole process simple, enjoyable, and stress free. Amy has always been there for us, looking out for our interests every step of the way. She really cares that her clients are satisfied. We could not have found a better, more knowledgeable, hardworking, trustworthy, and positive agent. Now that the sale is closed, we miss that we will not be working with her. I would recommend Amy to anybody, without hesitation."

- Rob and Margarita Re

\*\*\*\*\* "Recently Amy helped us find a rental property in the competitive Cal Poly market. With her experience and personal knowledge of the rental market we were able to find the perfect place which will require little maintenance and upkeep as well as getting us a price well under asking price. We were impressed in all aspects especially with her attentiveness to detail and responsiveness to our needs. It was nice to know that Amy was working for us rather then just trying to close a deal. I would highly recommend her to anyone looking for a home in San Luis Obispo."

## - Eric Ellis

★★★★★ "Thank you Amy for your patience and kindness during such an important step in our life. While selling our home your knowledge, immediate follow through and professional guidance cannot be understated. Every step was just as important as the next and not once did you let us down. We are confident you will find a home for our son as well knowing he is in good hands." - Gina and Bill McKee

\*\*\*\*\* "I cannot say enough positive words about Amy. She has gone above and beyond for our family. I stumbled across Amy's name while searching for rental properties in the Bishops Peak area. I called her and she did not hesitate for a second in helping is with a rental, versus a purchase. We were moving from Washington state, so she willingly viewed the property for us, as well as giving us her expert advice about the area. She was always available to answer all of my questions. There is no way we could have secured our home, from afar, without Amy's help. She knew our priorities, and she made sure those needs were met. There is no question that we will be working with Amy when we are ready to buy. I know every need that we have will be taken care of. We can't thank her enough for her expertise and generosity in all she has done for us.

# - Mark and Amy Templin

 $\star \star \star \star \star \star \star$  "I just sold a home with Haven Properties and the experience was made so simple with Amy Daane as my real estate agent. She walked me through all the paperwork, answered all questions in a manner that made everything easy to understand and returned every phone call immediately. Excellent service...she gets my recommendation!"

# - Nina Fay Chapman

\*\*\*\*\* "We were recommended to contact Amy by a friend who has lots of experience from realtors in town. Amy is everything you would wish for in a realtor. Smart, fast, quick minded, devoted, and has great knowledge. When we asked her to represent us buying and selling, Amy promised to be on top of everything, we had high expectations and demands, and she didn't let us down on one single thing. Everything worked out perfectly, and now that this exciting action is over, we miss Amy a lot. It's like we feel like selling and buying again just to be able to have Amy around us again!"

# - Lena & Johan Skvagerson

 $\star \star \star \star \star \star \star$  "Working with Amy has been a genuine pleasure. She made a personal connection with each and every member of our family. She made it a priority to get to know us and understand our needs and desires in a home. Amy's professionalism, work ethic and enthusiasm made selling our current home and purchasing our new home a smooth and exciting experience. She went above and beyond to walk us through each step of the process, making herself available to handle every detail on our behalf so that we could focus our attention on our family and our move."

# - Karen and Shawn Reed

 $\star \star \star \star \star \star \star$  "For being a first time home buyer Amy made my experience as easy as possible! She knows everything there is to know about the area and her field. Amy worked tirelessly to find the property that best suited me and my needs. She walked me through the whole process and I never felt out-of-the-loop or overwhelmed. I feel SO lucky that I found her!"

# - Kristina Condon-Sherwood

 $\star \star \star \star \star \star$  "Working with Amy was a great experience, her attention to detail and passion for her work was prevalent throughout my search and resulted with finding the perfect house for me. I highly recommend Amy for any of your real estate needs."

# - Andrew Pease

 $\star \star \star \star \star \star \star$  "Honesty, integrity, compassion, hard-working, ethical, and going-the-distance to get the job done correctly...... these are the outstanding traits that Amy provided us as we sold our house. At the beginning she took the time to really understand our interests, needs and constraints, and provided us excellent representation based on this information. We could always count on her to give us good honest information and advice as we went through the process. In the end, she went the extra distance and even gave of herself and family to help close the sale. We were very impressed with her work ethic and can-do attitude. We highly recommend her."

# - Bill & Yvonne Hoffmann

# - Norine and Delvis Fernandez

 $\star \star \star \star \star \star$  "Thank you for doing such a professional job, Amy. We appreciate all of your hard work."

# Clay and Sandi Cigg

 $\star \star \star \star \star \star$  "My husband and I contacted Amy when we were considering retiring to the San Luis Obispo area. Amy was always patient and took the time to enthusiastically explain what the different areas have to offer from Atascadero to Los Osos from Paso Robles to Arroyo Grande. She truly loves her job not only in regards to being a people person, knowing the homes and neighborhoods, but she's also well versed in all the recreational and cultural activities the central coast has to offer. She never comes on strong and let's her clients navigate the territory at their own pace. We highly recommend Amy for anyone looking to move to SLO or the surrounding areas for young families as well as retirees and everyone in between."

# - Bonnie & Doug Shepard

# - Taylor Smith & Jessica Kacazorowski

 $\star \star \star \star \star \star$  "Amy was fantastic to work with and gave me a lot of great information as a new home buyer. She was courteous, professional, and very willing to help find me a place that I was happy with. I am very pleased with the home I found."

# - Timothy Biggs

 $\star \star \star \star \star \star$  "Hello Amy, we are within a day or two of closing the sale and we want to say we feel so fortunate that we responded to your mailer last year when we were getting ready to prepare the house for going on the market. You have been the ideal realtor for Cal Poly parents who have purchased a property for their student to live in and property manage.

With your help this venture has been a great success for our family. We live out of state and needed your support and assistance working with our son and student tenants while preparing the house for going on the market, for photos for the Listing, the Broker's Tour, Open House, Inspection and Appraisal. We were very pleased with every professional you recommended: the Pest Inspector, Plumber, Landscaping Contractor and Construction Contractor.

We consider you a specialist in selling a home occupied by college students. We would not hesitate to recommend you to other parents considering a sale. The young men in the house agree. After a wonderful 6 month working relationship, we are going to miss you!"

# - Dr. Ted and Alice Taylor

\*\*\*\* "Working with Amy has been a pleasure from beginning to end. We interviewed several agents to list our home, and found her to be the most professional, informative and correct on her assessment of the value of our home. There were many things to be done, and Amy helped us every step of the way. It almost became a joke because any time we needed something , we would say, "Let's call Amy!" She was available, honored our many requests, and we believe that she got us a very good price. Thank you, Amy."

# - Marty and Dan Babcock

\*\*\*\*\* "Dear Amy, here it is Sunday and I am just getting around to Thanking You for all that you have done for me over the past few months. I sincerely appreciate all your hard word and efforts in making all of this happen. It is still hard to believe that I am actually going to be leaving here after all of these years but, you have given me the courage to move on in life. I truly Thank You for that. I also want to Thank you for the contribution of helping me to buy a new washer and dryer. You will always be my friend and know I will tell everyone I come in contact about how great you are, so be sure I get some of your cards when you are in the area again. Thank you so much Amy. I could and would have never done this without YOU!!!! Big hugs."

- Delberta Meyer

 $\star \star \star \star \star \star \star$  "Working with Amy made our transaction easy. Clear communication and timely responses set the tone for a successful deal with both sides feeling comfortable and happy in the end."

- Bruce Freeberg - Patterson Realty, SLO

 $\star \star \star \star \star$  "Amy was incredibly patient with us as we took awhile to find that perfect house. And she found us that perfect house. She took my countless phone calls while she was out of the country, letting it ring a maximum of 2 times before she picked up ready to work for us (in the middle of the night, wherever she was). Sorry Amy! Amy is a pro who knows her market and can always weigh in with great advice, taking out the emotion when a potential deal didn't seem right to her. Amy's strength(s) are finding you the perfect house (even if it takes awhile), and making the transaction painless. We will use Amy again and again."

# - Kurt Winter

 $\star \star \star \star \star \star$  "I was a first time home buyer in San Luis Obispo, CA and was referred to Amy Daane through a mutual friend. She had a great knowledge of the surrounding area and knew exactly what I was looking for. She was very responsive to my needs and was always available when I needed her to be. She is tenacious during negotiations and very meticulous! Anyone looking to purchase a home would be lucky to work Amy."

# - Kevin Wiesman

 $\star \star \star \star \star$  "Amy guided us through our first experience with home buying and we can't say enough good things about her. The offer process was super fast and we called her at the last minute to ask her to represent us and she immediately went to work putting the offer together. Her negotiation skills were incredible and she had the experience and savvy that we were hoping to find. Not only did she deal with the seller's broker and our mortgage broker professionally and effectively, but she held our hands through the whole process, teaching us how it all worked along the way, never losing patience with our many questions. She was super responsive any time we needed to contact her as well. We would recommend Amy to anyone in a heartbeat!"

- Amy McKay

 $\star \star \star \star \star \star$  "We recently moved from the Bay Area to San Luis Obispo County...Amy was amazing in helping us find a beautiful home in a very short period of time. She is great to work with and goes way out of her way to make it all so much easier. She found homes for others in our family, too and we are all very happy with the outcome."

### - Matt McGhee

 $\star \star \star \star \star \star$  "Amy did an outstanding job as our buyers' agent. We knew that we selected a top-quality agent from our very first conversation with her. Amy is professional and wonderful to work with. She earned our confidence and trust by helping us navigate through the details and complexities that are inherent in all real estate transactions. Amy leveraged her experience, local market knowledge, and interpersonal skills to ensure that our home purchase went smoothly from start to finish."

# - Diane and Steve Kalsman

# - M & M Ginkel

 $\star \star \star \star \star \star$  "Working with Amy Daane and The Avenue to purchase our new home was a dream experience. Amy was always quick to respond to any issues or questions we had in addition to being happy to help resolve a situation whenever one arose. She was clear in what was needed and expected from us as buyers and always operated with our best interest at heart. Her positive attitude and sunny disposition is second to none- our young children even enjoyed the time they spent with Amy during our escrow process! If you're looking for a top notch real estate agent- Amy Daane cannot be beat!"

### - Beth Henard

 $\star \star \star \star \star \star \star$  "My mom & I engaged Amy Daane to sell her home. My mom's not the easiest 77-year old lady in the world to deal with, but from beginning to end of the transaction, Amy was extremely kind, clear, and patient with her, which I genuinely appreciated.

Amy was extremely communicative with me, keeping me up to date on what I/we needed to know, and standing up for us at the right times. I truly felt that she always had our best interest at heart when dealing with other parties.

Thank you, Amy. Couldn't have done this highly time-sensitive trifecta (at the same time, I was selling my home in other county, and purchasing another for all of us to live in) without your amazing work."

# - Kathryn Pernet

 $\star \star \star$  "Amy Daane, an owner/Partner at The Avenue Central Coast Realty did a great job marketing and staying persistent in a slow and unique market. She and her staff's knowledge of the area and their marketing prowess is amazing. Not only the videos and marketing materials but the extensive social marketing network helped immensely. Amy also referred us to Boutique Realtors to contact in the various markets we were interested in on the East Coast. Amy and Mukta were ever present throughout the process!"

# - Bruce & Sandy Brandenburg

 $\star \star \star \star \star \star$  "We recently bought and sold a home with Amy Daane at our side and we truly believe that we could not have made it happen without her. Her professionalism, expertise, and kindness to our family did not go un-noticed during a sensitive but exciting time. If we had to go through this process again, we would use Amy for sure!"

# - Michelle O.

 $\star \star \star \star \star \star \star \star$  "I recently purchased a home thanks to the wonderful assistance of Amy. This complicated journey was made fun and interesting thanks to her knowledge and experience in the real estate market. Her attention to details, hard-working and dedicated personality facilitated the finding and purchase/closure of a beautiful home in less than 30 days. A remarkable feat in light of this happening right before Christmas. I highly recommend her. You will not be disappointed. Happy hunting!"

# - Camille Washowich

 $\star \star \star \star \star \star$  "This is the second time we've used Amy at The Avenue for purchasing a home. We really put her to work this time around, as my wife and I have been searching for a rental property for nearly a year. Amy worked diligently to not only send us listings and respond to myriad questions, but also to research and provide valuable information as it relates to landlord responsibilities. Amy's customer service, follow up and accessibility really set her apart from other realtors in the area. She genuinely cares about her clients and takes the time to listen and learn about our wants and needs. We won't use anyone other than Amy, and you shouldn't either!"

- Jadd M.

 $\star \star \star \star \star \star$  "We have had the pleasure of working with Amy as both buyers and sellers. She is a true advocate her clients. As a buyer she helped us negotiate a fantastic deal and connected us with a great home inspector. As a seller, her marketing skills and robust networking resulted in us having our home under contract in 3 days. She is accessible, super intelligent and personable. Without question, we will rely on her skills again in the future. 5 stars isn't enough."

#### - Cindy Elliott

### - Nicole Cathy

 $\star \star \star \star \star \star \star$  "We strongly recommend working with Amy. Her creativity and resources are extremely effective assets. She was able to position our very unique property in such a way that buyers were drawn to it, and we were then able to complete our transaction without drama or stress."

### - Russ Charvonia

 $\star \star \star \star \star \star \star$  "Amy was great! We happen to stumble across her after calling on another property. We mentioned what we were looking for and she suggested another property she believed was ripe for an opportunity. After some negotiating, we got the seller down well below list and closed after an...interesting escrow. It's a bit complicated how things unfolded but she handled it like a pro. Would definitely use her services again."

# - Chase Morgan

 $\star \star \star \star \star \star$  "We worked with Amy from out of town, and it was so easy! She was great at communicating with us and always prompt on responses. As soon as we did get the chance to meet up, I was instantly comfortable in knowing that she got what we were looking for in a property and went above and beyond to help us find it and make sure we were competitive in our offer. A true pleasure to work with."

# - Ashli and Brandon

 $\star \star \star \star \star$  "Simply the best!! That's all we can say about our experience working with Amy. We recently decided to sell our home and knew Amy would be our choice of agent to represent us. She came highly recommended, and ended up far exceeding our expectations. From the first meeting to the close of escrow she was there for us communicating, reassuring, and encouraging us throughout the process. Amy's local knowledge, real estate experience, integrity, people skills, and just plain positivity are true assets for anyone looking to buy or sell a home. We would 100% choose her as our agent in the future. Her marketing and staging are also a cut above the rest and we really believe that helped lead to our home selling so quickly."

### - Ry Plakias

# - Katie and Henry Johnson

- Judy Y.

 $\star \star \star \star \star \star$  "It's good that most real estate agents are outgoing, friendly and optimistic. What's even better is when they are also whip-smart, collaborative, strategic, and not afraid to "speak truth" when necessary. Amy Daane proved to be the whole package.

We interviewed real estate agents prior to choosing Amy to represent our beloved home, which we owned for 32+ years. While we did not know her at all prior to our first meeting, we connected with Amy right away. We were prepared with a long list of questions which she fielded expertly. Her experience and knowledge were very apparent.

Amy has a relationship with a wide network of trades people and others important to a home sale (e.g., stagers) and once we vacated our house, she was a heat seeking missile in lining up work to prepare for the sales process. No time was wasted.

While the actual sale moved fast, too, we did hit one big bump along the way. Amy was excellent in navigating through the challenge, giving us her best advice and keeping all parties constructively in the game, including the buyer's agent and the buyers. She toggled expertly among the various players, including some technical professionals who needed to be engaged to help us resolve the issue successfully.

While Amy has excellent support staff to handle certain facets of a sale (e.g., transfer of a solar lease), throughout the entire process our relationship was directly with Amy: in person and through email and text messaging. She is very communicative and responsive.

We could not be happier with our choice to have Amy represent us in selling the home that we loved for so many years and that meant so much to our family. She gave us the expertise and support that we needed every step of the way.

We highly recommend Amy Daane!"

# - Katie and Henry Johnson

 $\star \star \star \star \star \star$  "Amy Daane was our agent for selling our home in San Luis Obispo. We have been in our home for 18 years, and have strong emotional attachments to the house. Amy was our "north star," guiding us through the details of the sale while never losing sight of the personal side of the process. We could count on Amy for anything, and, looking back, we can't imagine doing this without her.

We appreciate Amy's professionalism and responsiveness throughout the process. Amy saved us a great deal of time by advising us about staging-what was important to change or update, and what could be left as-is.

We trusted and relied on Amy's judgment throughout the process. Amy's input helped us make quick, confident decisions in the weeks leading up to the listing, and afterwards as we considered offers. Her calculation on the asking price and timing of the sale was right on–we received strong offers within a week of listing.

We felt supported by The Avenue's staff and always received a quick, accurate response to our queries. The photography and videography of our home for the listing was top notch.

Selling a home is stressful-we feel grateful to have benefited from Amy's expertise, good humor, and thoughtfulness throughout the process.

# - Ed Himelblau

\*\*\*\*\* "Amy is simply the best. Instead of superlatives, I'll relate my actual story about something that really matters: I consulted 3 brokers in SLO County, including Amy and 2 of the biggest, oldest firms in town. Both of the others recommended listing my house at about the same price, while Amy thought we should list about 20% higher. I wondered if maybe she was overly optimistic, but she made it clear she really wanted the listing and believed she could get it done in such a genuine way that I believed her...and she came through. We had to come down a little from our list price, but closed at over 15% more than what the other firms wanted to list at. Clearly they were out for the quick and easy sale, while Amy was straight with me about the value of my property and not afraid to work hard to get it sold for the right price. I don't know if you've seen the price of houses in the area lately, but 15% is a lot of money! For the first time, I am fully satisfied with the experience of selling my home because I know I got the most dollars I could for my property. If this isn't the best reason to pick a Realtor, I don't know what is."

# - Gabe Lavezzi

\*\*\*\* "EXPERIENCE is everything ! But Amy Daane is the complete package. We worked with Amy on two other properties that we sold, she really showed up for us, bringing well qualified, and cash buyers, full price every time. We recently listed our Los Osos, fully remodeled, very unique property with her, and it was sold the first day, and perhaps the highest price per square foot in the Los Osos. Amy has a good eye, she knows detail and understands what needs to happen to have a successful listing. She and Brad created a gorgeous portfolio of pics and a 3D of our property that is timeless, we will cherish forever. We definitely had a unique situation, and were very emotionally tied to this property; she understood that, and helped us through the transaction with the utmost care and patience. Her attention to detail was so important, she understood the love and care we had dedicated to our property. The buyer was a perfect fit, and we felt so great handing over the keys to our home. Thank you Amy!"

#### - Corey Jones

 $\star \star \star \star \star \star$  "When we decided to put our condo on the market this past summer we knew we wanted to use Amy Daane as our Real Estate Professional. We are not real estate experts but she sold a house for a mutual friend a few years ago and did an amazing job on a hard to sell property. So we knew that if we decided to sell we would use Amy Daane without hesitation. From the listing appointment meeting, where she told us exactly what buyers are looking for and what we needed to do to make the property more appealing, to the final stretch everything was done smoothly without any issues. We are so very thankful to Amy and everything she did for us and we would NOT hesitate for one minute to use her again. Trust me you will not be disappointed if you use Amy Daane!!"

#### - Michael Brannegan

 $\star \star \star \star \star \star \star$  "Amy made our first time homebuying experience a great one! She was always accessible and a great communicator, which was important with our unpredictable work schedules. She was a great teacher during the entire process - she was very attentive to all of our questions, even the most basic and simplest ones. She went above and beyond, you can tell she genuinely loves what she does and she wants to serve the best she can. We look forward to working with her again in the future!"

### - Chandler Jackson

 $\star \star \star \star \star \star$  "As a buyer, San Luis Obispo is an extremely competitive market, but Amy Daane delivered. We were in the market for a home that could be used by our college student who attends Cal Poly, as well as provide some rental income to offset costs. We feel so fortunate to have been directed to Amy to help us find that home. Amy is an exceptional realtor who demonstrated a tremendous depth of knowledge about real estate in the San Luis Obispo area and helped us find what we were looking for. She was extremely patient, helpful, and supportive throughout our house hunting process. She was an excellent guide, providing us with valuable insights and advice that made our search and choices much easier. With her assistance, we were able to find the perfect home that met all of our requirements and beyond. Amy was available to answer our questions, show us houses and regularly provided us with updates on new listings. We highly recommend her services to anyone looking to buy or sell a home. Her expertise, dedication and professionalism make her an outstanding choice for anyone in need of a top-notch realtor."

#### - John Wilson

\*\*\*\*\* "From our first interaction, we knew that Amy Daane is a professional with extensive knowledge of the San Luis Obispo real estate market. As newcomers to the area, Amy took the time to drive us around to various neighborhoods, ensuring we were well-informed about our choices. Once we found our condo, her negotiation skills led to our bid being accepted over a competing offer! She was always available and helpful when we had questions or concerns. Also she represented us during both the home inspection and final walk-through, as we were unable to travel to San Luis Obispo during these important events.

Amy's approachability combined with her expertise made our condo purchase a seamless experience. If you're in search of a realtor in San Luis Obispo who embodies genuine warmth and top-tier market knowledge, contact Amy Daane immediately. We wholeheartedly recommend her!"

### - Lauren Izenberg

 $\star \star \star \star \star \star \star \star$  "I have worked with Amy Daane twice now as both a buyer and seller and can't imagine using another agent. She is professional and well connected with the central coast community. So whether you need help preparing your property for sale, or making improvements for your new home, she's got a contact. Amy is diligent, hardworking and committed to her clients. She kept a level head, even when I was frustrated and worked in my best interest at all times. I relied heavily on her advice as a novice homebuyer and she has yet to steer me wrong. I recommend Amy to all of my friends and family. She is an absolute dream to work with. I told her she's never allowed to retire, because I'll never find another agent I like as much as her!"

#### - Evelyn Sanchez

 $\star \star \star \star \star \star \star$  "Amy Daane was a great realtor for us! She was our "feet on the street" when we were out of town, she sent us many listings, and she showed us multiple homes in various locations until we found "the one." She was patient, informative, strategic, and kind. I recommend her 100%. Thanks Amy!"

# - Pete Ford

 $\star \star \star \star \star \star \star$  "With a purchase of our first home, Amy Daane made it incredibly easy and a wonderful experience. We didn't really know the scope of an agent's responsibilities (so much work), and Amy is obviously experienced and a master at her craft. We probably would still be looking for a home if we didn't work with her. If you are struggling to purchase a home, or looking for an expert in SLO County, we would heavily recommend Amy!"

### - Pete Ayer

\*\*\*\*\* "We went through a rigorous selection process to find a wonderful REALTOR in the central coast to help us find our next home and through the effort we found Amy Daane. Amy was and remains to be AMAZING! She brought her wonderful talents to our search, negotiation and closing process including: positive energy, resourcefulness, focus, determination, availability, technical knowledge and warm smile. This process was just magical with her leadership. If we find the need to relocate in the future, Amy will be our choice to replicate a wonderful experience."

### - Jim Blumling

 $\star \star \star \star \star \star$  "Many thanks to Amy for all her work on my house purchase. From my first call that put me right at ease to closing day she was responsive and capable and kind throughout. From start to finish I was out of town and had full confidence as she handled every detail."

### - Braden Randall

★ ★ ★ ★ \* "Amy was amazing from beginning to end! My brother and I were selling our parents house in Arroyo Grande. We were 3-5 hours away. We dealt with what we needed to, however, Amy took care of many of the issues that we couldn't be there for. She even cleaned windows to make the house look better! She took care of a lot of the things that needed to be addressed that we couldn't be there for! We are thinking of retiring in the area. We will definitely use her again in our search when we are ready!"

### - Debbie Mayo

 $\star \star \star \star \star \star$  "Amy is professional, well-connected, and reliable. She assisted us in finding a house that fit all of our requirements and successfully guided us through the buying process in a competitive seller's market. We especially appreciated her insight and local connections since we live out of the area. She even arranged for services at our new house when we couldn't. We highly recommend her to anyone looking for a realtor in SLO and the surrounding areas."

### - Sean and Siona Delaney

★ ★ ★ ★ "My husband and I LOVED working with Amy at Avenue Central Coast Realty. She knows the ins and outs of the business, she's a great communicator, she's always available, and she has many connections that helped make things smooth for us. Amy fought for us to help us get our house and we would recommend working with her."

### - Kathleen Etrick

 $\star \star \star \star \star \star \star$  "Five stars. Amy helped me buy a house remotely; she took care of everything and kept in regular contact while I was out of the area. Amy and her team are helpful, friendly, thoughtful, and effective."

#### - Braden Randall

 $\star \star \star \star \star$  "Amy represented our family in the purchase of a coastal vacation legacy home. This was a lifelong family dream that involved spending our life's savings and purchasing a home that far exceeded our comfort levels. Amy quickly gained our confidence and steered us through the sometimes complicated processes in such a purchase. In describing Amy Daane from a business perspective she was outstanding when it came to knowledge & experience. Her communication skills whether it be texting, emails and personal phone calls were timely and she demonstrated confidence with her honest opinions when we asked the hard questions. We always felt that she was aggressive with her approach to our interests and made us feel comfortable with the decisions we made based on her guidance. We would rate our experience and trust with Amy Daane 5 stars! and consider Amy a new family friend."

# - Renee & Maggie Chow

 $\star \star \star \star \star$  "Amy helped us purchase a beach vacation house in late September. She was personable, very knowledgeable about the area and about rentals, followed Covid protocols and told us about her superpower (chatting up and getting to know the selling agent) and used it when we purchased the place. She was easy to work with and we would highly recommend her to anyone looking to sell or purchase in the area."

- Diana Chiu

 $\star \star \star \star \star \star$  "Amy is an authentic, hardworking person who will help every step of the way in selling your house. You can truly feel her heart. She was always in communication and responsive. I really appreciate everything she has done for our family. Thanks Amy and Avenue team!"

# - Billie Farris

 $\star \star \star \star \star \star \star$  "Amy Daane represented me (Seller) during the sale of my house in mid-2020, sale price \$1.4 million (approximate.) Within 7 days of the listing date, I received a very clean offer, which I accepted. Escrow closed 34 days later, on schedule.

The entire process went very smoothly, and she did not let me down on a single item. I attribute the success to Amy's exceptional performance every step of the way, from beginning to end. She deserves all the credit.

Every Seller (or Buyer) has high expectations from their Agent. This includes providing good overall representation, guidance, and marketing strategy, having expertise and knowledge, being thorough, professional, honest, and ethical, and displaying integrity. Amy provided all of these, and more. She was energetic, patient, dedicated and devoted. Amy was very attentive, and I truly felt as if I was her only client She was readily available every time I had a question.

But, to top it all, she was fun to work with. She made the whole experience seem so easy. Amy is an extraordinary person, inside and out. She is a very happy person, and has a sparkling personality.

Thank you once again, Amy. You are super good, and I was super lucky to have you as my Agent. Take care.

# - Dirk de Bruyn

 $\star \star \star \star \star \star$  "We have been working with Amy to find the perfect beach house that fit our family's needs & wow did she deliver! She was upfront, honest & diligent. Her expertise and knowledge of real estate was apparent and made this process more than manageable for us. We would definitely do business with Amy again as well as recommend her to anyone that wants a seamless transaction. We hit the jackpot when we hired Amy as our agent!"

# - Annemarie Carpenter



