

## San Luis Obispo County Market Update

Trends At A Glance For: **DECEMBER 2018**

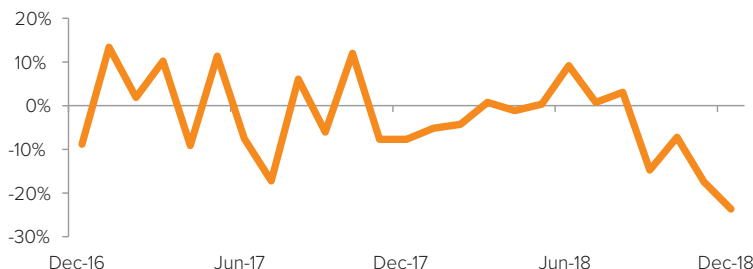
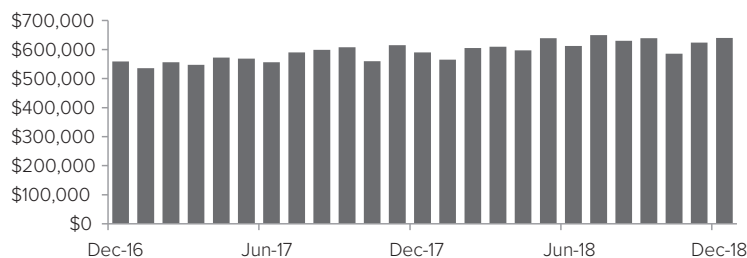
### MEDIAN PRICE

For SFH Homes

**\$640,000**

2.6% MTM

8.5% YTY



### HOME SALES

For SFH Homes

**-23.7% YTY**

-16.3% MTM

-4.4% YTD



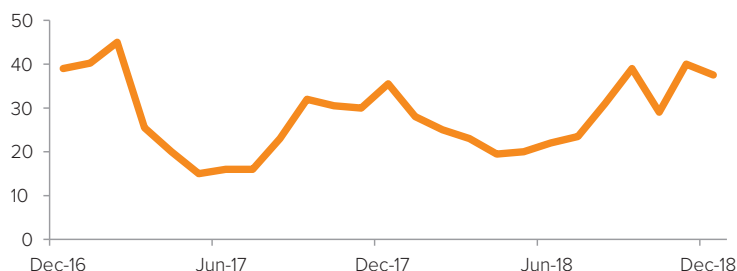
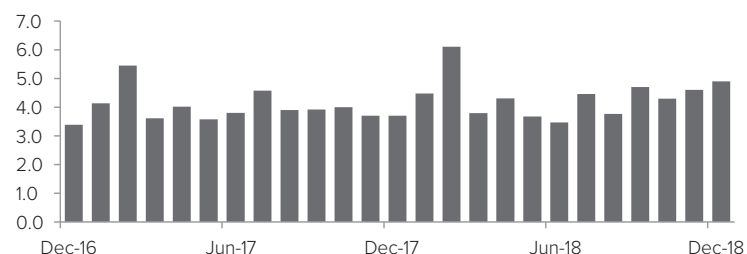
### UNSOLD INVENTORY

For SFH Homes

**4.9 Months**

6.5% MTM

32.4% YTY



### MEDIAN TIME ON MARKET

For SFH Homes

**38 Days**

-6.3% MTM

5.6% YTY



### INTERESTING FACT

**Brass doorknobs disinfect themselves.** Several metals including brass, copper, aluminum, iron, lead & silver area antimicrobial - with brass being the most.

### MOST EXPENSIVE HOME SOLD ON THE CENTRAL COAST THIS QUARTER



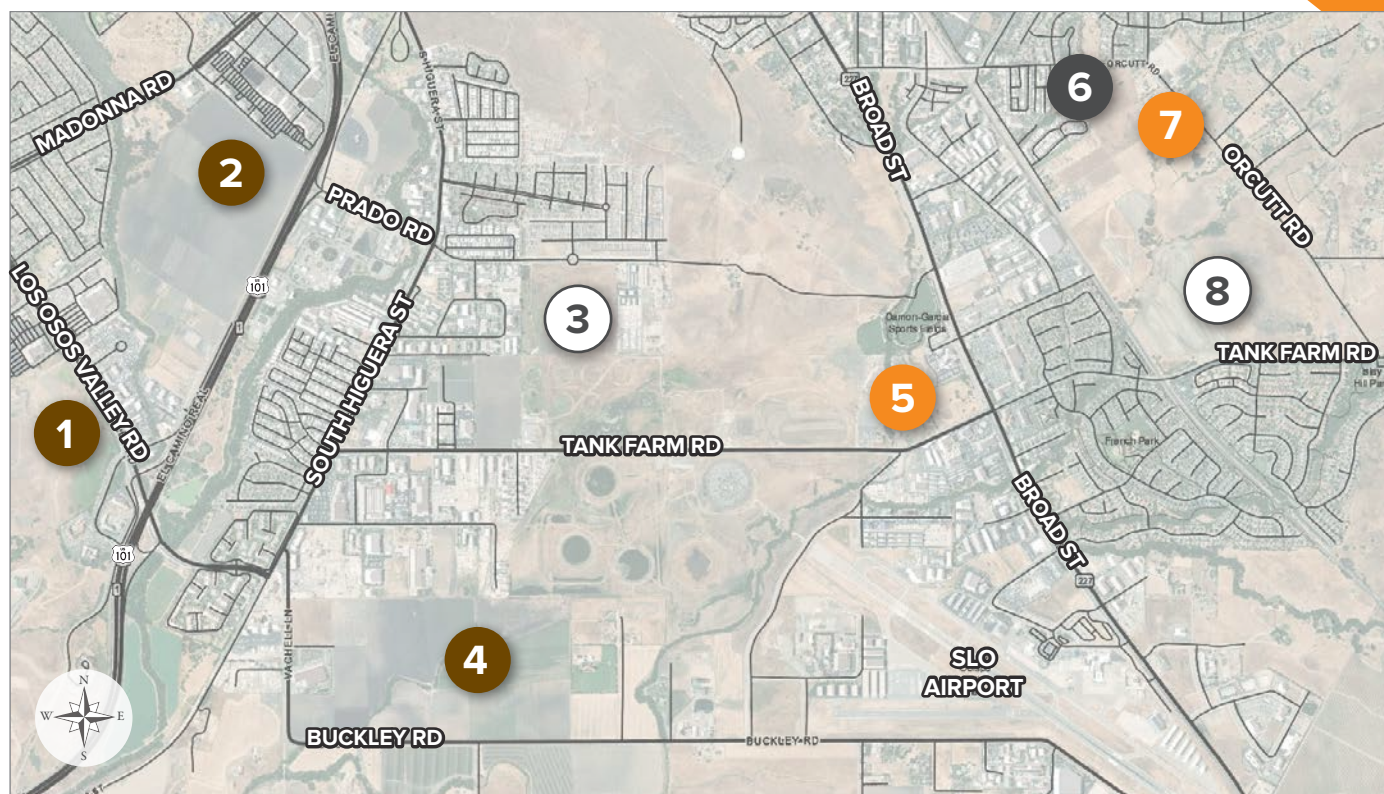
8225 Vineyard Dr, Paso  
Robles, CA 93446

**Selling  
Price \$6,900,000**

637 acres  
3232 square feet

PRICE PER SQFT:  
\$2,134.90

## Noteworthy Current Development Projects in San Luis Obispo



- 1 Froom Ranch** - Specific Plan that currently consists of: 130 multi-family housing units; 30,000 square feet of commercial space; a 70,000-square foot, 120-room hotel; Life Plan Community (398 units, 72 beds, restaurant and recreation facilities); 2.9-acre trail-head park; and open space.
- 2 San Luis Ranch** - Development of up to 500 residential units, 350,000 square feet of commercial/office space, 200 hotel rooms, and approximately 5.8 acres of parks. While preserving 50% of the site for agriculture and open space.
- 3 Toscano Moresco** - Subdivision and development of a property to provide for 161 residential units.
- 4 Avila Ranch** - Development of up to 500 residential units, 350,000 square feet of commercial/office space, 200 hotel rooms, and approximately 5.8 acres of parks. While preserving 50% of the site for agriculture and open space.
- 5 650 Tank Farm** - Rezone and development of a mixed-use project that consists of 17,500 square feet of commercial space and 249 residential units.
- 6 West Creek Development** - Subdivision and development of a property to provide for 172 residential units.
- 7 South Morros** - Development of up to 500 residential units, 350,000 square feet of commercial/office space, 200 hotel rooms, and approximately 5.8 acres of parks. While preserving 50% of the site for agriculture and open space.
- 8 Righetti Ranch Subdivision** - Subdivision and development of a property to provide for 304 residential units.

\***ORANGE** represents projects currently under Planning Review, **DARK GRAY** is for projects Under Building Review, **WHITE** is for projects Under Construction, and **BROWN** is for Specific Plans.